# athenahealth ASP Pricing

| Contact: | |
|---|---|
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| **# of years in business: current brand** | 12 |
| **Product** | athenaClinicals |
| **Version (2007 CCHIT minimum)** | 2008 CCHIT Certified |
| **Business Model** | ASP |
| **Average time of implementation** | 12 weeks |

| System Features (all electronic) | |
|---|---|
| Order Entry (lab/radiology) | Yes |
| e-Prescribing | Yes |
| System Reporting on Pt Data | Yes |
| Results Reporting from lab/rad | Yes |
| Patient Portal | Yes |

| ASP PRICING | |
|---|---|
| **ASP Subscription** | Two mo. Pricing methodologies: 1) percentage of collections based on average per claim cost; 2) Price per practicing provider |
| **Licensing (per MD, DO, NP, PA)** | Percentage of collections or per physician fee (Average $800/provider/month) |
| *Renewal required?* | No |
| *Frequency?* | Monthly |
| *# of staff included* | N/A |
| **Training** | |
| **Trainer** | |
| **Implementation** | $6,500 for (1) physician practice; add'l. discounts with more providers |
| **Practice Management Interface** | |
| **e-Prescribing Interface Setup** | Included |
| *e-Prescribing Ongoing* | Included |
| **Lab Interface Setup** | Included |
| *Lab Ongoing* | Included |
| **Radiology Interface Setup** | Included |
| *Radiology Ongoing* | Included |
| **Support** | Included |
| *Frequency?* | Included |
| *Support provided via:* | Included |
| **Maintenance** | Included |
| **Upgrades** | Included |
| *Training for upgrades?* | Yes |
| **Hardware & Peripherals** | N/A |
| *Server* | N/A |
| *Workstation* | Included |
| *Monitor* | Included |
| *Other (please specify)* | N/A |
| **Demographics Conversion** | Included |
| **Other 3rd party products** | N/A |

| **List any and all other costs associated for your product:** |
|---|
| Vendor provided no additional information. |

| **List any other unique features for your product:** |
|---|
| Vendor provided no additional information. |